



Outside Sales Associates

Columbus and Central, OH | Zanesville and Eastern, OH



ABOUT SOURCEONE SUPPLY™

SourceOne Supply is a locally owned and operated distribution company, providing comprehensive sales, marketing, distribution and equipment repair services for our janitorial supplies, cleaning chemicals, disposable foodservice supplies, industrial packaging, and cleaning equipment manufacturers. Our company culture and core values are evident throughout our organization as we are a trusted source for facility and janitorial supplies throughout the entire Central Ohio and surrounding area.



JOB DESCRIPTION

An Outside Sales Associate is an enthusiastic, career-minded professional that is eager to join our growing sales team. He or she is detail-oriented, takes initiative, and possesses the ability to work in a team environment. These results-driven individuals will be responsible for sales and support in the Columbus & Central Ohio or Zanesville & Eastern Ohio territories. Sales Associates will focus on opportunity quoting, project management, pro-active follow up and overall account support. A model candidate will have basic computer skills, be able to work with new platforms and programs, and have the tenacity to suggest and implement new ideas.



JOB RESPONSIBILITIES

- Learn and continually improve product knowledge of various industry manufacturers with a focus on our janitorial and Sanitary maintenance brands.
- Efficiently and accurately communicate project information to customers, manufacturers, our owner/president, and other sales associates
- Continually build relationships with our customer base
- Provide quotes and product information using quoting and sales management software
- Handle purchase orders, order acknowledgments, and other project related documents in a time sensitive manner
- Identify potential sales opportunities
- Continually provide customer service post purchase
- Additional items as assigned by Management and other Sales Associates



PREFERRED

- Bachelor's degree
- 2-3 years of experience in the JAN/SAN Industry and/or sales service industry



OFFERING

- Competitive Top Industry Pay
- Monthly Sales Commission
- Various Bonus Opportunities
- Vacation
- 401-K with Match
- Optional Supplemental Coverages

SourceOne Supply is an Equal Employment Opportunity/Affirmative Action employer. We will not discriminate in any of our employment practices on the basis of race, color, creed, ancestry, nation origin, sex, age, marital status, disability (as defined by the Americans with Disabilities Action of 1990 and the ADA Amendments Act of 2008), religion or any other legally protected status.

All qualified and interested applicants please submit your resume and qualifications directly to president/owner, Brian McGee. I look forward to hearing from you.

Brian M. McGee

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